

West Africa Fertilizer Forum

13-15 May 2018
Dakar, Senegal

Organised by:
West African Fertilizer Association and Argus



West African Fertilizer Association
Association Régionale
des Professionnels de l'Engrais



Available for
states from ECOWA
member states

Unlocking the agricultural potential in West Africa by
improving access and affordability of fertilizers

Top 5 reasons to attend:

- **Network with** fertilizer producers, traders, manufacturers and distributors representing the whole value chain, including local agrodealers and small holder farmers
- **Hear the latest regional insights** and gather data on how the West African market fits in the global context
- What are the **prospects for new production capacities** and trade flows 2018 - 2020?
- Assess the **latest developments in subsidy schemes** and how they can improve access to fertilizers
- How can **import infrastructure and land transportation** be developed to improve fertilizer distribution throughout the region?



200+
Attendees



35+
Countries
Represented



100+
Companies in
Attendance

What you can expect at the West Africa Fertilizer Forum

The West Africa Fertilizer Forum 2018 - organised by the West African Fertilizer Association (WAFA) and Argus will take place on 13 - 15 May in Dakar, Senegal. The conference will bring together all links in the fertilizer supply chain in this region, as well as global producers, technology developers and investors to identify the action needed to increase accessibility to fertilizer, expand the market and boost farmers' productivity. Last year the event took place in Abidjan, Cote d'Ivoire and brought together over 200 people from 38 countries of which 22 were African countries.

As the only conference representing the voice of the West African fertilizer industry, it is the only place where you can see for yourself how the market will develop and what that means for you.

Types of companies you can expect to meet



- Governments / Government agencies
- Fertilizer producers
- Importers
- Blenders
- Distributors
- Public and private sector finance providers and banks
- Ports/shipping/logistics
- Equipment manufacturers

Sponsorship and exhibition opportunities

West Africa Fertilizer Forum offers a broad range of options for companies providing products and services to access new clients in West Africa. You will **be able to access and influence key buyers and distributors**, from all over West Africa and beyond.

As a sponsor or exhibitor at this conference, your targeted message will reach the most relevant people. Options include taking an exhibition stand, hosting a party or a lunch, or providing branded items to all participants – but whatever your aim is, we can provide options which meet your needs.

If you would like to discuss sponsoring or exhibiting at **West Africa Fertilizer Forum** please email fertconferences@argusmedia.com or call +44 20 7780 4340



About the Organisers:



West African Fertilizer Association
Association Régionale
des Professionnels de l'Engrais

WAFA is committed to disseminating best practice and professional standards across the supply chain as a way to achieving exponential growth in agricultural development.



Argus has over 30 years of industry knowledge with our editorial team speaking directly to the market every day. Our internal knowledge and excellent relationships with the fertilizer sector help us to produce the highest value conferences for you.

Register today!

Agenda at a Glance

Sunday 13th May

16.00 Registration and Exhibition Open

18.00 Welcome Cocktail Reception



Monday 14th May

08.30 Registration and Exhibition Opens

09.00 Chairperson's Opening Remarks

09.20 Keynote Presentations

11.00 Networking Break

11.30 Global Overview and Regional Case Studies

13.00 Lunch

14.30 Addressing Government Policies and Fertilizer Market Developments

15.30 Networking Break

16.00 Interactive Round Table Discussions

17.30 End of Working Day

18.00 Cocktail Reception

Tuesday 15th May

08.30 Registration and Exhibition Opens

09.00 Examining Financing and Logistical Constraints in Accessing Fertilizers

11.00 Networking Break

11.30 Addressing Opportunities Across the Supply Chain in West Africa

13.00 Lunch

14.30 Round Table Discussions

15.30 Networking Break

16.00 Closing Ceremony and Announcement for 2019

16.30 End of Forum

2017 Attendees:

• IFDC • OCP Africa • Ministère de l'Agriculture • SOPAM SA • Toguna • Agrodia • USAID • AF-CHEM SOFACO • WAFSA • Parijat Industries (India) Pvt. Ltd. • Tropic Agro Chem • Sogefert • Agro West Africa • Ministère de l'Agriculture et de l'Elevage • CIAT • SECO • CIPAM SA • Trade Corporation International S.A.U. • DOUCOURE PARTENAIRE AGRO-INDUSTRIES SA (DPA S.A.) • INDUSTRIES CHIMIQUES DU SENEGAL GROPE INDORAMA • ECOWAS • Ministry of Food and Agriculture • ETG Inputs Hold Co Limited • Sea-invest • ETIMINE SA • SIA "NPK Expert" • FERTINAGRO NUTRIENTES S.L. • SoilCares • Filivoire • Transvostok Group • Great Quest Mali SA • Helm AG – Business Unit Fertilizer • Louis Dreyfus Commodities • ATLANTICA AGRICOLA • Coris Bank International Cote D'Ivoire • Ministry of Agriculture & Rural Development • FEPSAN • ECOBANK • Fertim SA • Triferto • Fertimed International • Africarice and ONDR • Cagia • RS Trading GmbH • Centre National de Recherche Agronomique • Sicodit • Foro • Tessengerlo Group • Gnoumani SA • Ministère de l'Agriculture et de l'Equipeement Rural • Gracias - Togo • Coris Bank International • African Development Bank • OLAM SECO • Guinean Agency for the Promotion of Employment • Polyserve Group • AgroPro • SANGOYE • ICS-Indorama • ARC EN CIEL SARL • IFC • Societe Ag Mohamed Houloulou et Fils • African Fertilizer and Agribusiness Partnership (AFAP) • AFSTA West Africa • Inadis • Bureau Veritas • Citrans • Agriis • Industries Chimiques et Fertilisants d'Afrique (ICFA) • Ministry of Agriculture • INERA • Ministry of Agriculture, Forestry and Food Security • International Fertilizer Industry Association (IFA) • Notore Chemical Industries Limited • VERTIQAL • Olam • Yara Africa Fertilizer(Pty)Ltd • OmniFert Limited • Yargus Manufacturing, Inc. • Phosagro Trading AG • AB Etiproducts Oy • PR-PICA • AgriTecnico West Africa • SAD • Mantra • Ameropa AG • MCI • SEDAB SARL • Mediterranean Fertilizers Company • SICA Sarl • Mineral Materials UK • SNTR • Africarice • ELEPHANT VERT • Ministère de l'Agriculture de l'Elevage et de l'Hydraulique • Somadeco • Cocoa Research • SQM Europe • Ministère de l'Agriculture et des Aménagements Hydrauliques • Ag Growth International • Ministère de l'Agriculture et du Développement Rural • European Machine Trading (EMT) • Ministère de l'Agriculture, de l'Elevage et de la Pêche • Federal Ministry Of Agriculture • Ministère de l'Agriculture • Federal Ministry of Agriculture and Rural Development • Ministère de l'Agriculture et de l'Environnement • Intertek West Africa • YARA Côte d'Ivoire • IPA • RA (Institut de Recherche Agricole du Mali) • K+S GmbH

For detailed information about the conference, please contact us:

West Africa Fertilizer Forum

13-15 May 2018
Dakar, Senegal



Two easy ways to register:



ONLINE:

[www.argusmedia.com/
west-africa-fertilizer](http://www.argusmedia.com/west-africa-fertilizer)



EMAIL:

fertconferences@argusmedia.com

Registration Rates:

Early Bird Registration Rate - Expires 16 March.....	US \$899
Standard Registration Rate	US \$1099
Economic Community Of West African States (ECOWAS) Rate	US \$599

Contact us for more information

Email: fertconferences@argusmedia.com
Tel: +44 20 7780 4340
Website: www.argusmedia.com/west-africa-fertilizer

GROUP BOOKING DISCOUNTS

3rd, 4th, 5th or 6th delegate - 15% discount. To qualify, all registrations must be made at the same time and cannot be used in conjunction with any other discount.

“As always Argus is the best when it come to networking for the fertilizer business.”

Maeva Gauvrit, Business Development, Soilcares

“The forum was fantastic. All players in the fertilizer supply chain deliberated on important issues bordering the fertilizer industry including the implementation of the ECOWAS reputation of fertilizer. Participants were well informed about the issues.”

Soloman Gyan Ansah, Deputy Representative of the National Fertilizer Council, Ministry of Food and Agriculture, Ghana



Argus Strategy Report: Fertilizers in Sub-Saharan Africa

Prepared in collaboration with IFDC, Argus Fertilizers in Sub-Saharan Africa gives you in-depth analysis of this rapidly growing market.

The service explores sub-Saharan Africa's resources, the potential to develop new projects and provides you with a detailed country-by-country outlook for 15 major markets focussing on products, participants and prices. This unique study also offers you essential information on the import hubs and logistical corridors necessary to reach target customers.

Find out more by contacting us on info@argusmedia.com or +44 20 7780 4200.